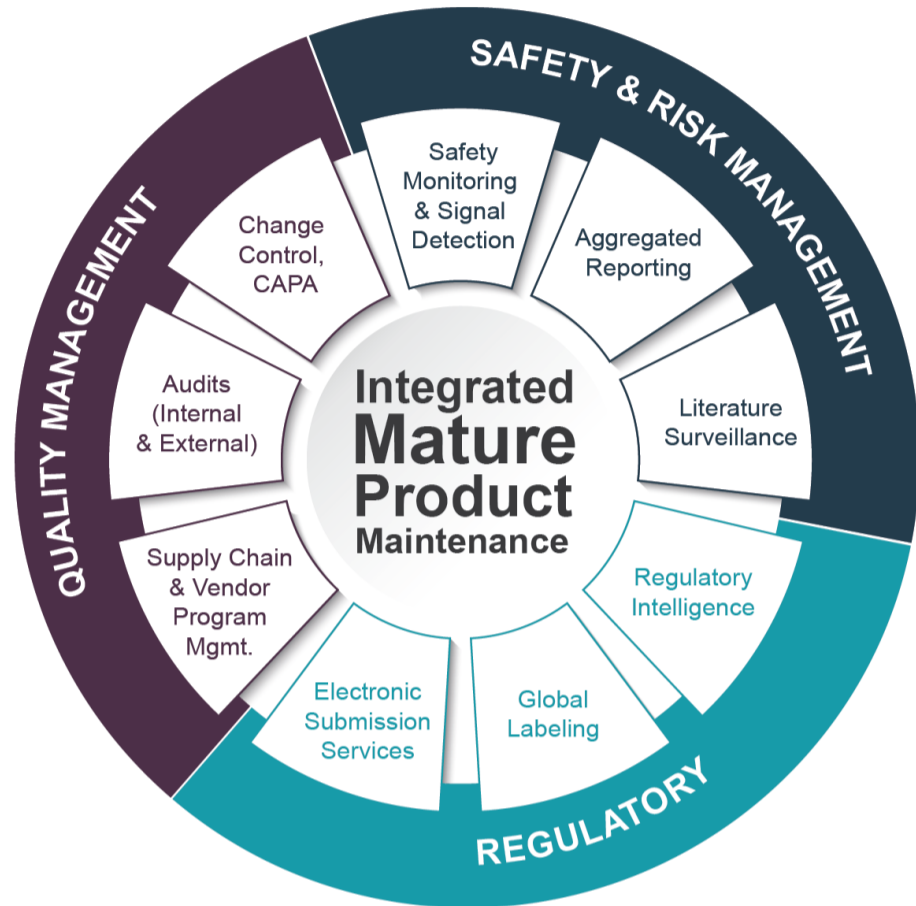


HEADQUARTER GLOBAL OUTSOURCING

“**Communication - the human connection - is the key to success: One of our goals at PharmaLex is to foster a program environment with open and transparent communication**

*Constanze Burkhardt
Vice President Global Program Management*

The new outsourcing paradigm is built on a tailored, blended model of in-country, near-shore, and offshore resources, ensuring that partner domain experts are seamlessly integrated into the biopharma company and oversight of the portfolio is centrally managed. We build our synergies on the foundation of expertise, knowledge, and innovation - which ultimately leads to efficiency and cost reduction for clients



HOW CAN PHARMALEX HELP?

- ▶ PharmaLex delivers a **comprehensive solution** for all services from **global to local**
- ▶ **Ownership and responsibility** leads to minimum oversight by client
- ▶ **20% Overall reduction of workload** due to efficiency gains by year 2-3
- ▶ **Global Program Management** as PharmaLex´ core competency to stir and run programs efficiently with no decrease in quality
- ▶ High degree of **flexibility to ramp-up resources** to cover all required functional areas
- ▶ **Innovation and technology sharing** on possible improvements

PharmaLex takes ownership of assigned portfolio with a dedicated program management function
Our philosophy: engage the right expert for the right task, irrespective of location

POST APPROVAL / MAINTENANCE PHASE

HEADQUARTER / GLOBAL OUTSOURCING

Optimizing efficiency, product compliance and market coverage globally to locally

REGULATORY	PHARMACOVIGILANCE	QMC	DEVELOPMENT CONSULTING
<ul style="list-style-type: none"> • CMC • LCM • Labelling • Publishing 	<ul style="list-style-type: none"> • Risk Management • Database / Systems • Global analysis 	<ul style="list-style-type: none"> • Quality and Compliance services 	<ul style="list-style-type: none"> • Risk Management • Medical analysis • Medical writing • Ad promo • Medical Compliance

REGIONAL HUB MODELS (if applicable)

REGIONAL HUB	PHARMACOVIGILANCE HUB
<ul style="list-style-type: none"> • All local activities which do not require local presence • Language skills 	<ul style="list-style-type: none"> • Coordination of Pharmacovigilance request from the region

LOCAL (IN-COUNTRY)

<ul style="list-style-type: none"> • Reg: Local RA Manager / MAH "last mile service" e.g. submission to HA • Translation • Local intelligence 	<ul style="list-style-type: none"> • QPPV • Case reporting 	<ul style="list-style-type: none"> • Medical advice • Ad promo services • Medical complian 	<ul style="list-style-type: none"> • Local QA tasks
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