

CASE STUDY: M&A Regulatory Support - Initial Situation

 **CLIENT SIZE** Top 20 Pharma company

 **GEOGRAPHY** Global

 **THERAPEUTIC AREA** Various

CLIENT NEED

- ▶ Deal covered 3,500 marketing authorizations (MA) in >120 countries
- ▶ Country dossiers need to be transferred as well as global dossiers
- ▶ Processes for MA transfer need to be designed (globally & locally)
- ▶ MA transfer need to be supported operationally as of Day 0 (closing)

OUR SOLUTION

- ▶ Preparation and support of MAH transfer submission packages including authority contacts
- ▶ Clarification of any open items with local sites during MAH transfer
- ▶ Regulatory strategies and corresponding activities for selected countries, for which a MAH transfer application is not possible but requires a new marketing authorization application
- ▶ Risk assessment/management to contribute to a smooth MAH transfer process while supporting ongoing variations, timing of further variation submissions

PHARMALEX VALUE TO CLIENT

- ▶ Flexible contractual framework allows quick implementation of new work orders
- ▶ Attractive pricing model for customer with dual system (lump sum and extra hours)
- ▶ Assured resources and additional support as required
- ▶ Access to additional knowledge base as per PharmaLex pool as opposed to single freelancers

DISCOVERY /
NON-CLINICAL

CLINICAL
DEVELOPMENT

MARKETING AUTHORIZATION
/ APPROVAL

PRODUCT
MAINTENANCE